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| Office of  Chief General Manager(Telecom)  Marketing Cell,  Tamilnadu Telecom Circle  Ground Floor,New CTS Building  16,Greams Road,  Chennai-600 006 |  | **Òkjr lapkj fuxe fyfeBsM**  (Òkjr ljdkj dk ,d m|e)  **BHARAT SANCHAR NIGAM LIMITED**(A Government of India Enterprise) |

To

Heads of all SSAs,

BSNL,

Tamilnadu Circle.

Mktg / CFA / IN / Sanchar Soft / inventory / 10-11 / 78 dated at Chennai, 24/10/2011

Sub: Proper entry of stock/ sale data of CFA products in Sanchar Soft System –reg.

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All SSAs entered their stock particulars of CFA Products in Sanchar Soft System in the month of September 2010 but most of the SSAs did not continue the sale entries on daily basis.

Making of the sale/ stock entries on daily basis in Sanchar Soft System is mandatory for the following reasons.

1. To ensure the arrest of any revenue leak.

2. Even if entries are not made for a day or in any one of the CSCs, the total

count of the SSA becomes incorrect.

To enable the SSAs to make stock/sale entries afresh, it is decided to delete all the existing entries in the Sanchar Soft System by ITPC, Hyderabad. However for the SSAs already making entries properly in the Sanchar Soft System, there is no need to delete the existing data.

In this connection, SSAs were requested to convey their readiness to restart this process. All the SSAs except DPI, NGC, PY, VGR have conveyed their readiness.

Now it is proposed to delete all the existing entries on 31-10-2011, to facilitate the SSAs to make stock entries afresh and sell the CFA Products only through Sanchar Soft System w.e.f 1st November 2011.

On deletion of existing data on 31-10-2011 , the same will be conveyed to the SSAs.

(sd)

(V. VELAPPAN)

Deputy General Manager(S&M- CFA)

O/O CGM TN CIRCLE

Chennai 600 006.